



# DOTHAN'S LARGEST and LEADING DRY GOODS ESTABLISHMENT

Invites every Fair Visitor to make this Big Store your headquarters—You don't have to buy! Come in, use our store for your own conveniences—be our guest while in the city, you find a big roomy store with every convenience, we have more than doubled our floor space, we have fitted this big new store up with every convenience for your comfort and pleasure while shopping and can come in and leave your packages and have them taken care of. This big store is comfortable congenial, home like, we try to make you feel at home and to make shopping wholly a pleasure.

## No War Prices Here.

No doubt it will interest you to know that we are the only good store in Dothan who sent buyer to market this Fall, and our buyers were there before the prices on anything went up, so you can expect to find the same low prices here.

We know that we can save you money, for there are many things in the dry goods line that have gone up in price 30 to 50 per cent. So you can appreciate our going to market early and being in position to sell all goods at no increased prices. You will hardly know us when you come again. Every where you will see new goods. Full of as pretty values as you will wish to look at.

### The Same Old Prices

On all staple goods. Don't let some merchants charge you "War Prices" on merchandise. Come here and let us show you the greatest values in Dothan or vicinity.

Best quality yd wide sheeting 6 1-2c  
Best quality bed ticking at 9c  
A. C. A. feather bed ticking 16c  
Amoskeag apron gingham 7 1-2c  
Good quality apron gingham fast colors 5c  
Yard wide bleaching, no starch 10c  
Yard wide pajama checks best quality 10c  
Best quality 10-4 bleached sheeting at 27 1-2c  
Best quality 10-4 unbleached sheeting at 25c  
Yard wide percales, fast colors 10c  
Yard wide best quality percale 12 1-2c  
Best quality gingham 12 1-2c

Fast colored gingham, pretty patterns 10c  
36 inch madras, in white and colors 15  
32 inch zephyrs in plaid and stripes at 12 1-2c

And the woolen dress goods have advanced in price, we bought early and you pay the old price here.

All wool serges in all colors, 45c up  
Extra quality serge, sponged and shrunk—50 inches wide \$1.00  
Cotton and wool suitings, 36 inches wide, at 35c

There are many, many things in this department at tempting prices.

### Suits

We feel proud of this department this season. In our 16 years of merchandising we have never had as lovely suits and at such a nominal price as this season. Then too, they have never been as pretty as now—the basque on regentote effects, the 45 inch coats, the sewed in sleeves, etc., all combine to make them very, very attractive.

We call your special attention to our suits at \$10.00, \$12.50, and \$15.00. You won't believe it when you see them—they look like \$25.00 values. This is where going to market early gave us another advantage. These suits today are worth 20 per cent more.

### Millinery

Already this department has many many beautiful things in felt and velvet and plush hats for fall. Our head milliner is here and they are turning out many pretty things besides the beautiful pattern hats. Some special values at \$2.95 to \$7.50.

### Free Delivery

To our out of town customers—we pay all expenses and parcel post charges on all mail orders. Send us yours—they will be well taken care of.



### Shoes

If you have ever bought a pair of shoes here, you know the kind we sell. Only the best quality of leather, workmanship and the newest styles go into our shoes. Childrens shoes 50c up  
Ladies shoes, dull, patent and vici leathers \$1.50 up  
We make a special of old ladies comforts at \$1.50

### Hosiery

We are Dothan's exclusive agents for Lord and Taylor's Onyx brand hose for ladies and children. The hose that nearly one half the women and children wear. Why not you? Boys and ladies 10c hose with a guarantee ticket. No better hose in America for the money.

### FREE FAIR TICKET

This will interest everybody who expects to come to Dothan's Big Fair in Oct. Of course you are coming. With any \$5.00 or over cash purchase, we give absolutely free, a ticket to the fair, good for one admission day or night. We are giving them now and will until the fair is over.—ASK FOR THEM.

### Our Rest Room

A new feature for a Dothan store—on the second floor of our new building, we have arranged a cozy "Rest Room" where our customers can go and sit down and rest and be away from the shopping crowds. This room is fitted up with tables, chairs, devonport, stationery if you care to write. Just outside is telephone, private dressing room, lavatory, etc.

## SAXON - HEARD Dry Goods Company



# ALABAMA'S BEST BUSINESS COLLEGE

## Welcomes You to Our Fair.

In All the Great Enterprises There Are Different Elements at Work,  
And Our Part of This, Our First Fair, is Educational  
Advancement of the Great Southeast.

In 1906 an alien organization opened a business college in Dothan, but their views and business principals were foreign to our ways of thinking and living. At the end of about three years, said Dothan Business College "Went to seed."

A native of Alabama took over the remains of the old school by paying their past due rent, and then the Campbell Institute was born. In 1910 we had our beginning, which the lonely baby camel represents at the top of cuts in the center of this page. 1911 shows the same camel as he begins to feel his keeping and realizes that the fields are ripe unto the harvest. 1912 shows the same camel as he is gradually developing and coming unto his own. 1913 gives you an idea of what careful, conscientious and painstaking work will do when surrounded by proper environment. The largest and full grown camel pictures the college in 1914 when it has attained its majority and taken its place as Alabama's BEST BUSINESS COLLEGE.

Hundreds of boys and girls assemble here annually from our best homes, and lasting friendship is formed. The most modern and practical methods of handling business is learned as well as Shorthand, Typewriting and their elementary subjects.

Our students are holding important positions from Arizona to the Atlantic and from the halls of the United States Congress to the Keys of Florida.

The Dothan Fair is to have its beginning this year and we hope its growth will equal or exceed that of the Campbell Institute.



### The Burning Question

## What Can You Do?

### Go Into a Business House Today

Apply for a position and you will not be asked "What do you know?" but

### "WHAT CAN YOU DO?"

You may have been well drilled in Greek, Latin, History, Algebra, Geometry and all the general branches of education, but

"Can You Do the Work the World Wants Done?"

Can you write a good business hand?  
Can you keep a set of double entry books?  
Can you write shorthand and operate a typewriter?  
Can you add a column of figures rapidly and correctly?  
Can you draw up correctly checks, drafts and other forms of commercial paper?

If you cannot do these things you will have to give way to those who can.

Never before has there been such a demand for well trained office help. Never were business enterprises conducted on a greater scale or required more skillful management. Mediocrity or indifferent service will no longer be tolerated, because only Work Well Done is profitable. Business men have no time to instruct their employees in duties which a proper education would qualify them to discharge. They seek the help that comes to them thoroughly prepared to do the work required of them. We know the requirements of the business world, because we keep in touch with modern business establishments.

WE HAVE THE FACILITIES FOR SUPPLYING WHAT THE BUSINESS WORLD DEMANDS.

Our course of study is modern, and our appointments second to none. We can not expect to secure nor deserve the patronage of the public unless we do thorough work, for the success of our school is measured by the success of our graduates. Enroll with us for a thorough course and you will be able to successfully answer the question.

### "WHAT CAN YOU DO?"

## THE WAY IS PLAIN

If you are earnest and honest, we can do the rest.

You will find no "branch school" when you apply to the Campbell Institute for your preparation for the commercial world. Our President is here with you and with a never failing determination to turn out the best equipped young men and women of any other school, he works with each individual and his results are nothing less than marvelous.

Don't attend a branch school. Accept nothing short of the BEST.

1910

1911

1912

1913



## Another Burning Question

### WAR. WAR. WAR. What Will The Outcome Be?

Never before in the history of man has there been such a titanic struggle between the great powers of earth. Leading nations are locked in a death embrace destined to end in complete annihilation of one side and an unavoidable partial destruction of the other.

These great powers are dashing at each others throats, determined to leave death, wreck and ruin in their wake. Headless of their commercial obligations and their wents common to all men, they are war crazy in the fullest sense. Their factories are closing their commerce is neglected, and all business with them is at a standstill. Here and now is America's opportunity and we are going to make good of this chance. As much as we deplore poor Europe's trials at present, we are bound to stand by and lend a helping hand even though it is for profit. America as a whole is down, commercially speaking, and this fact alone proves we have been up. If we had not been up we could never have been down, and the fact that we were up once is sure sign we will rise again. Mark this prediction: Within six months from now the greatest wave of prosperity that we have ever experienced will be sweeping over our nation, and the great Southeast will share in this prosperity. Americans are distinctively a commercial people and here is our opportunity to assert the supremacy already virtually ours. But young men, young man, if you are not already prepared with some good vocational training, you are standing in your own light if you do not come to us now and get ready to assist in the greatest era

of opportunity our country has ever seen.

Your chance, your plan to reap an abundant harvest when the time comes is now resting with you and depending upon your preparation.

## WHAT THEY SAY

### TO WHOM IT MAY CONCERN.

We take pleasure in recommending to the public, as worthy a gentleman as the honor, Mr. J. D. Campbell, whom we have known for several years, and who has been in our employ for almost two years as Principal of our Bookkeeping and Shorthand Departments of one of our schools.

Mr. Campbell leaves us of his own accord, and carries with him our very best wishes. He is a splendid business man, and will do well whatever he undertakes.

Very respectfully,

BYRNE BUSINESS COLLEGE,

Tyler, Tex., Oct. 6, 1907. H. E. Byrne, President.

### NO MAN COULD BE BETTER PLEASED.

Dothan, Ala., March 16, 1914.

Mr. J. D. Campbell, President,  
Dothan, Ala.

Dear Sir: I beg that you permit me to give to your Institute of shorthand and accounting my unqualified endorsement. I am sure you are an honest, conscientious and hard working man, teaching a modern practical and successful business school.

The Campbell Institute, in my judgment, is a school of the highest order of education; and your pupils throughout this city and country testify to the great worth of yourself and your Institute.

Both my sons, Lester Farmer, and Byrd Farmer, Jr., took a course at your Institute and completed shorthand; and no man could be better pleased with the results of your teaching than I am.

Yours very truly,  
B. O. FARMER,  
Lawyer.

Modern - Practical - Successful  
**CAMPBELL INSTITUTE**  
SHORTHAND AND ACCOUNTING TEACHERS  
ALABAMA'S BEST BUSINESS COLLEGE

1914

Modern - Practical - Successful  
**CAMPBELL INSTITUTE**  
SHORTHAND AND ACCOUNTING TEACHERS  
ALABAMA'S BEST BUSINESS COLLEGE

FREE-GET LARGE ILLUSTRATED CATALOGUE-FREE

# BROWN & FLOWERS

## GENERAL CONTRACTORS

If you think of building in Dothan, you can't help thinking of the above named firm. There is a reason. What is it? About eight years ago H. H. Brown came to Dothan looking for a location to enter the building business. After looking over the situation carefully, and seeing that Dothan had great natural advantages, was a growing town in a fine agricultural country, decided that this was the place to stop. Soon after getting his family here Mr. Brown began building, and has been busy almost without intermission since.

Later Mr. J. J. Flowers, become a partner in the business, and the firm name of Brown & Flowers, has been a familiar one in South East Alabama, as well as South West Georgia, and part of Florida, as we do work throughout this section of country.

It has never been the policy of this firm to do cheaper work than any one else, but to do better work for the money; in other words to do the best work, and to give a dollar's worth for a dollar.

Mr. Brown and his three sons are all practical mechanics and have had much experience on a number of the best buildings of several South Ala. and Fla. cities, in almost all lines of the building trade. We are prepared to build any thing you may want from the finest bank or office building a fine colonial home, or a pretty bungalow, with all the conveniences and pretty decorations that the ladies like, down to a substantial warehouse or barn.

We carry the largest stock of wall paper and decorations of any house in South East Ala., We have in our employ expert painters and paper hangers, We will either sell wall paper, mouldings etc. Or we will contract for complete job, labor and material. If you expect to paper your house we can save you money.

**We give below a partial list of the buildings we erected, or remodeled.**

The Houston National Bank, The Bank of Jakin Ga., The First National Bank of Panama City, Fla., The Crawford-Porter-Farmer

Farmer office building, in which is located The Dothan Mortgage & Trust Co., The B. G. Farmer office building, E. R. Porter Co. Store, Dothan Carriage Co. Malone Hardware Co.,—Residence of A. Y. Malone, J. R. Young, G. E. Roland, J. D. Flowers, Dr. E. F. Moody, R. D. Crawford, W. R. Flowers, O. P. Green, Hon. W. R. Chapman, F. N. Spann, Col. A. E. Pace, W. U. Acree, T. W. Harris, and Chas. Roland.

Let us build your house and you will be proud of it if you want a good one. If you are looking for the man who will take the job for the fewest dollars regardless of what you get, see the other fellow.

## Cattle Raising in The South

"There is no section of the country which can produce cattle more abundantly than the South, for the best, we will allow, the grazing is good, the pasture season is long, feed can be produced at a minimum cost and transportation charges are reduced."

What is the difference between a good sheep and a better sheep?

for the animals during the winter months. The native cattle throughout this section are more in quality and small in size, but they are also cheap in price. They are not worth, however, and their cheapness is their redeeming feature, for they are expected to go higher on the market.

"The foregoing paragraph is from Farmers Bulletin 580 of the United States Department of Agriculture. The bulletin goes into detail, giving practically all information needed as to the best breeds of males, as well as to the providing of the best pasture lands and grasses. The Chamber of Commerce of Dothan has secured a limited number of these valuable bulletins, and will be glad to furnish a copy to every farmer on application for it, so long as the supply lasts."

Great strides have been made in recent years, more particularly within the past year in Houston county, along cattle raising lines. President John Sanders, of the Dothan Chamber of Commerce, has provided a dipping vat at his farm south of Dothan, and has already given practical demonstrations in cattle dipping for the eradication of the tick, which demonstration has been attended by many farmers. Then, there are now in the county several purchased bulls, and now that conditions are such as to render imperative the production of beef in high price, and if our people will observe instructions given by the state and national agricultural departments, our Southern cattle

may be shipped to any market. It must be borne in mind by our farmers, however, that cattle from a tick-infested territory must be dipped before shipment, and again in transit.

### Hogs and Cattle Together

Along with cattle raising, it has been the experience of the large cattle raisers of the west that hogs go well with cattle. Meats of every kind are now expensive, and the price of hogs is expected to go higher on the market. The Chamber of Commerce of Dothan has prepared from authoritative sources, a booklet on hog raising, which is being generally distributed. This booklet gives the best kinds of crops to raise for the proper raising of hogs, the quantity of seeds to the acre, when to plant, and the number of days from planting to the time the crop is ready for use as hog pasture.

The State of Alabama, Houston county.

Mrs. Eliza Rigell, Complainant, vs. Hble Clark, et als. Respondents. In Chancery Court at Dothan, Alabama, Seventeenth District, S. E. Chancery Division.

In this cause it being made to appear to the Register by the affidavit of B. G. Farmer, that the Respondents, David C. McRae, is a non-resident of Alabama, and resides at Lorraine, Texas; Jim Hamrick, is a non-resident, resides at Chickasaw, Oklahoma; Lina Mathews is a non-resident of Alabama, and resides at Hubbard, Texas; Douglas Creech, Edwin Creech and Richard Creech, are non-residents of Alabama, and each of them resides at San Antonio, Texas; that Edna Ridout, Roscoe Creech and Irving

Creech are non-residents of Alabama and reside at Floresville, Texas, that Edna Ridout is the wife of Hugh Ridout, that Roscoe Creech is a minor 20 years old, and that Irving Creech is a minor, 18 years old; that Alvin Rigell is a non-resident of Alabama, and resides in Santa Rosa County, Florida; that Starlin Rigell is a non-resident of Alabama, and resides in Perry County, Arkansas; that Gilbert Scott, the wife of J. B. Scott resides at Floresville, Texas; and that B. G. Rigell is a non-resident of the State of Alabama, and that his residence is to affirmant unknown, and further that, in the belief of said affiant, each of the following named respondents are over the age of 21 years. David McRae, Jim Hamrick, Lina Mathews, Douglas Creech, Edwin Creech, Richard Creech, Edna Ridout, Alvin Rigell, Starlin Rigell, B. C. Rigell, Gilbert Scott; it is therefore ordered by the Register that publication be made in The Dothan Eagle, a newspaper published in Dothan, Houston county, Alabama, once a week for four consecutive weeks, requiring them, the said David McRae, Jim Hamrick, Lina Mathews, Douglas Creech, Edwin Creech, Richard Creech, Edna Ridout, Roscoe Creech, Irving Creech, Alvin Rigell, Starlin Rigell, B. C. Rigell and Gilbert Scott to answer or demur to the bill of complaint in this cause by the 25th day of September, 1914, or in 30 days thereafter a decree PRO CONFESSO may be taken against them and each of them.

Done at office in Dothan, Alabama, this 27th day of August, 1914.

C. E. HARMON,  
a28-4-11-18 Reg. in Chancery.

Page Want Ads. "Ring the Bell."

## Watch Dothan, Ala.

There is something doing in Dothan all the time that attracts the attention miles away, which shows the results of the wide awake interesting citizens. We are now expecting to have one of the greatest county fairs of the State commencing Oct. 26, and running through to the 31st. There will be something doing every minute both day and night.

**Don't Fail To Visit Dothan And The FAIR.**

Just to give the public an idea of what is going on in our city we the undersigned will gladly state that we entered into the house furnishing business not quite two years ago, and our books show that we have done \$37,000 worth of business, notwithstanding that we are the youngest furniture people in Dothan.

**OUR MOTTO IS QUICK SALES and SMALL PROFITS** and always take advantage of every opportunity to accommodate the public generally

We handle Bed Room Suits, Stoves, Ranges, Crockery, Art Squares, Rugs of all kinds.

We are in position to furnish your house from the kitchen to the parlor, and would be glad to have you come in our place of business and get prices whether you buy or not. We would like to get acquainted with you—We sell both for cash and on the club plan. We are in a position to make you as easy terms as can be had in any furniture house in the state of Ala.—Don't fail to pay us a visit while you are here attending the great Fair.

Yours to serve,

**Cottage Installment Company.**

100 102-104-106 North Headland Avenue,

Dothan, Alabama.



### Try Our Rare Meats!

Improve their society

By Good Cooking

And We Will Guarantee

The Best Results!

The Remembrance of

Quality Will Linger

Long After The Appetite

Is Satisfied

Adapted to Bob Up

Sincerely

For The Next Meal

MARKET



# DON'T MISS IT THE DOTHAN FAIR

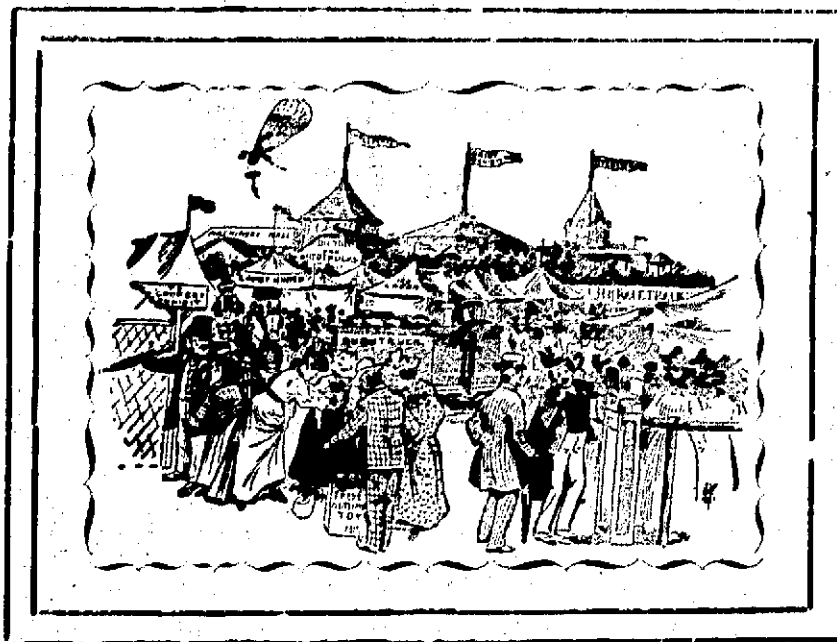
## HOW COULD YOU?

First Annual Exhibition of the Southeast Alabama Fair Association at Dothan,

One Week, October 26th to 31st, 1914

**The Farmers Are Urged to Prepare Exhibits And  
Compete for the Many Premiums**

Open  
Day  
And  
Night



Something  
Doing  
Every  
Minute

